Dear friends, alumni, and supporters:

It is with the utmost gratitude and appreciation that I say thank you to each and every one of you! It is because of you that Baltimore Chesapeake Bay Outward Bound School is what it is today.

As I sit writing this letter I am trying to figure out how to summarize the success of 2015 in just a few sentences and I just don’t think it is possible. I could, however, probably write a novel! It has truly been an inspiring year.

Financially, 2015 was a success. We far exceeded our budget expectations, ending the year with a surplus to reinvest and grow our capacity.

The year also saw an increase in the number of youth who experienced the magic of Outward Bound through our school. This is made even more tremendous by the fact that 77% of our students received financial assistance in order to participate, which was made possible by your generosity.

In 2015, BCBOBS concluded a three-year study with the Johns Hopkins University Bloomberg School of Public Health that sought to quantitatively prove what we all know already: Through opportunities to face challenges, Outward Bound enables students to develop character traits such as perseverance, self-reliance, compassion, and confidence. The belief that our program truly does make a difference in students’ character is now firmly rooted in science-backed evidence.

In 2016, our 30th year serving students in the Chesapeake Bay region, we will continue to be a leading voice in character education, and the important role it plays in the future of our community.

On behalf of all the students BCBOBS served in 2015, thank you!

Ginger Mihalik

GINGER MIHALIK
EXECUTIVE DIRECTOR
GMIHALIK@OUTWARDBOUNDBALTIMORE.ORG
### FINANCIALS

Unaudited

#### 2015 REVENUE

- Contributions & Grants: $887,617
- Scholarships: $363,422
- Program Tuition: $699,622
- Donated Goods & Services: $138,572
- Capital Campaign: $205,602

**Total Revenue:** $2,294,835

#### 2015 EXPENSES

- Program: $1,398,762
- General & Administration: $229,582
- Fundraising: $163,662

**Total Expenses:** $1,792,007

**Net Income:** $502,828

### 2014 Revenue and Expenses

- Contributions & Grants: $829,335
- Scholarships: $355,229
- Program Tuition: $511,588
- Donated Goods & Services: $62,808
- Capital Campaign: $- (less than $200,000)

**Total Revenue:** $1,128,558

- Program: $1,128,558
- General & Administration: $148,702
- Fundraising: $153,041

**Total Expenses:** $1,430,301

**Net Income:** $328,658
FOCUSED ON MARYLAND’S CHARACTER

### SCHOLARSHIPS & FINANCIAL AID TOTAL

<table>
<thead>
<tr>
<th>Public Schools</th>
<th>Independent Schools</th>
<th>Nonprofits</th>
</tr>
</thead>
<tbody>
<tr>
<td>$364,822</td>
<td>3,131</td>
<td>77%</td>
</tr>
</tbody>
</table>

### 2015 CHARACTER EDUCATION PARTNERS

**PUBLIC SCHOOLS**
- Anne Arundel County Public Schools Office of Student Leadership Development
- Armistead Gardens Elementary Middle School
- Baltimore Freedom Academy
- Baltimore Liberation Diploma Plus High School
- Benjamin Franklin High School at Masonville Cove
- Brooklyn Park Elementary School
- Calvin Rodwell Elementary School
- Digital Harbor High School
- Empowerment Academy
- Frederick Douglass High School
- Hamilton Elementary Middle School
- Lakeland Elementary Middle School
- Mount Royal Elementary Middle School
- National Academy Foundation High School
- Paul Laurence Dunbar High School
- Renaissance Academy
- Vanguard Collegiate Middle School
- Windsor Hills Elementary Middle School
- Baltimore City Public Schools - Administration
- Baltimore Leadership School for Young Women
- City Neighbors High School
- Hampstead Hill Academy

**INDEPENDENT**
- Independence School Local 1
- Lillie May Carroll Jackson Charter School
- Southwest Baltimore Charter School
- The Crossroads School
- Tusbridge Public Charter School
- North East Middle School
- Commodore John Rodgers Elementary Middle School
- Friendship Preparatory Academy at Calverton
- REACH Partnership School

**NON-PROFITS**
- Alternative Directions, Inc - CHIP Mentoring Program
- Baltimore Child First Authority, Inc
- Baltimore Clayworks
- Baltimore Community Mediation
- Baltimore Corps
- Baltimore Educational Scholarship Trust (BEST)
- Baltimore SquashWise
- Big Brothers Big Sisters of the Greater Chesapeake
- Boys Hope Girls Hope
- Bridges Baltimore
- CASA de Maryland
- Civic Works
- Dream & Flourish Mentoring Program
- Higher Achievement - Baltimore
- Middle Grades Partnership
- My Sister’s Circle Inc.
- Parks and People Foundation, Inc
- PRAISE College Readiness Program
- Pro Bono Resource Center of Maryland
- Southwest Success Mentoring Program
- Turnaround, Inc.
- Washington Nationals Youth Baseball & Softball Academy

**CORPORATIONS / GOVERNMENT**
- Allied First Bank
- Baltimore City Department of Recreation and Parks
- Baltimore Police Department
- BB&T
- Boat Allen Hamilton
- Clark Construction
- Greater Baltimore Committee
- HealthCare Access Maryland
- Remax
- Robert Half
- T.Rowe Price

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POLICE YOUTH CHALLENGE (PYC)
Shifting perceptions through challenge

8,389
Days building character in the field

27,515
Miles traveled by foot & boat

11,086
Hours of service projects

125,835
Vertical feet climbed on rocks or wall

100%
Time students spent accomplishing more than they thought possible.

90%
Of officers felt they had the skills necessary to interact positively with youth after the PYC

Since 2008, Baltimore Chesapeake Bay Outward Bound School has been building a foundation to impact the relationships between police and youth in Baltimore. This commitment is matched by the Johns Hopkins Bloomberg School of Public Health and their study to prove the program’s effectiveness. The Johns Hopkins team, funded by the Office of Juvenile Justice and Delinquency Prevention, discovered undeniable truths about the shift in perceptions - seen above in a sample of their research findings from 2012-2015.

<table>
<thead>
<tr>
<th>YOUTH PERCEPTION OF POLICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>RACIST</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>POLICE PERCEPTION OF YOUTH</th>
</tr>
</thead>
<tbody>
<tr>
<td>VIOLENT</td>
</tr>
</tbody>
</table>

BEFORE | AFTER
THANK YOU TO OUR DONORS

$250,000 AND UP
Two Suns Charitable Fund

$100,000 - $249,999
Maryland State Department of Education - State Aided Institutions
Midhendorf Foundation, Inc.
Parks and People Foundation

$50,000 - $99,999
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Wegman’s Columbia
WYPR Radio

UNDER $200
Thank you all 227 of you who supported us throughout the year with your generous gifts!
“I just committed to funding a program that I think is going to be game changing. What are you going to do?”

TRAIL CHALLENGE 5K

262
Registered Runners

$10,251
Total Raised

CORNERSTONE AWARDS

286
Guests

$245K
Total Raised
These experiences were so beneficial because it gave me a chance to know myself apart from who I am in society. I learned things about myself that I never even thought about. Like, how I do not mind being without my phone for a while or how I love wild berries. These experiences taught me to let myself go. I got used to the fact that I did not have earrings, lipstick or even a mirror. I had figured I am still alive without these material things, so why miss them?

I feel like other adolescents should have this experience because it helps you gain character. You get to really think about decisions that you have made; and why they were probably not the best. There are so many surreal things that you see, that you can not see when the city lights are blocking the view, or why you are so bummed about the fact that, you left your phone charger at home. You get to see things that people take for granted on an everyday basis.

This program is amazing because there is no judgment. You do not get laughed at when you have never done something or if you cry because you miss your mommy. It gives you a better outlook on life and gives you an optimistic mindset. These two things are so important to have because it makes it easier to smile, and get through the day. You are better experienced when you are faced with new opportunities and you are more open to things that you have never imagined being open to. You are more open to life.

Thank You so much outward bound community you have changed my life forever.

Keiona Stuckey
Youth Leadership Corps Alumni, 2014
Speech presented at Cornerstone Awards Dinner, May 2015
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